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# **Interoperability Lessons Learned from the eCommerce, Manufacturing and Business-to-Business Sectors**

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## Large, universal solutions tend to not work

### Examples:

#### CIM-OSA (Computer Integrated Manufacturing – Open Systems Architecture)

- Intended to address every aspect of manufacturing communications
- Enthusiastically developed in the late 80's and early 90's
- Laid out many concepts, but was never widely implemented

#### MAP (Manufacturing Automation Protocol)

- Standardization effort led by General Motors during the 80's
- Addressed every level, from the cable connectors, network protocols, up to the business concepts

If you get too ambitious, and the solution is too big, people walk away

What works? Solutions where you can adopt in bite-size chunks

Examples:

Early HTML (HyperText Markup Language) that unleashed the World Wide Web

- People could write HTML code with any text editor, and create a web page

OAG BODs (Open Application Group, Business Object Documents)

- Designed to capture individual business transactions
  - Request for quote, purchase order, etc.
- Just learn about the transaction you want, don't bother with the others

These examples all incorporate extensibility

Take advantage of solutions that are already in use in the eCommerce/eBusiness sector

- OMG (Object Management Group).
  - BPMN (Business Process Modeling Notation)
- OAGi (Open Applications Group, Inc.)
  - BODs (Business Object Documents)
- OASIS, W3C and UN/CEFACT –
  - Web services & ebXML as a “service” communications layer
- Event Processing Technical Society and NCIOC (Network Centric Operations Industry Consortium)
  - Event modeling

Why? Already a large market of users and software providers

1. Establish an (extensible) terminology set
  - Need to agree on definitions of terms
2. Choose (or define) a minimal interoperable architecture
  - Centralized? Peer-to-peer? Federated?
3. Establish a simple, extensible, service-based language (or set of languages) for processes, transactions, events, borrowing heavily from existing and emerging commercial standards in the business sector

- Don't try to “boil the ocean”
- Assume the world will always be heterogeneous
- “Integration” is a process, not an end state